# FRANCE - SWEDEN FOR CONNECTED COMMERCE E-COMMERCE / WORKSHOP / ONE2ONE APRIL 19<sup>TH</sup> 2018 / STOCKHOLM

France is one of Europe's leading markets for e-commerce with 72B€ spent by 37m online customers in 2016. According to Forrester Research's last insight report, France e-commerce market grew by nearly 15% between 2015 and 2016. This growth is expected to continue in the same pace the next coming years with the accrued contribution of smartphone sales, new product verticals and the increase of subscription-based services.

Today, over 200'000 online webshops exists in France and during the past 3 years an increasing number of new and international brands have successfully entered this market with the help of smart digital marketing efforts and the use of influencers.

Sweden is a pioneering country within this type of marketing, which is why *Digital Influence Consulting* and the *Swedish Chamber of Commerce in France* have decided to create this event: focusing on **Swedish brands who wish to grow their digital business on the French market, helping them to attain a good understanding of the market, referring them to relevant local partners and marketplaces as well as guiding them to the right digital marketing mix adapted for the French market.** 

We are looking forward to welcoming you in Stockholm and helping you to get the most out of the French digital market and its new consumption habits.

For more information about the initiative *France-Sweden For Connected Commerce* please visit the website <u>www.france-sweden.com</u>

# **PROGRAM E-COMMERCE AND DIGITAL MARKETING IN FRANCE**

#### 8h30- 9h00 Breakfast

**9h00 - 10h00** Presentation by Pascal Gayat, Digital Influence Consulting: *E-commerce and the digital marketing landscape in France* 

10h00-10h15 Coffee break

**10h15-11h30** Presentation from French partners: e.g. customer acquisition, product marketing, social advertising and SEO optimization in France

**11h30-12h00** Success story from a Swedish fashion brand in France

**12h00-12h30** Presentation "l'Appart Suédois" Showroom of Swedish lifestyle and design -Paris, 2019

12h30-13h45 Networking lunch

**13h45-17h00** One2One meetings between participating Swedish brands and French partners and partners (meetings of 15 min)

**17h00:** Presentation of the project The Lobby – the new retail and phygital market experience in Stockholm





# PRACTICAL INFORMATION FRANCE SWEDEN FOR CONNECTED COMMERCE WORKSHOP / APRIL 19<sup>TH</sup> 2018 / STOCKHOLM

## Location of workshop

Helio GT30 Grev Turegatan 30 114 38 Stockholm

### Price

(Including breakfast, coffee breaks, lunch, networking drink) 1 participant = 300€ excl. VAT / 2 participants = 500€ excl. VAT

Please note that the number of participants is limited. Registration must be done no later than February 28<sup>th</sup> 2018.

#### **Registration & Payment**

For registration and payment please visit: https://www.weezevent.com/workshop-ecommerce-and-digital-marketing-in-france

### **Cancellation policy**

In case of cancellation, no refund will be made, except if the cancellation is due to the organizer.

#### Contractor

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